

Working with a buyer agent

Unlike a seller's agent, or a dual agent, a buyer's agent has total loyalty to the home buyer and will:

- Listen to the home buyer's needs, wants and desires and stay within the scope of delegated authority
- Solely represent the home buyer's interest in any and all negotiations and transactions involved in the home purchase process
- Fully disclose all information about the transaction that might affect the home buyer's best interest
- Actively work to reduce the final price of the house
- Keep home buyer's confidences even after the agency relationship ends

SIGNATURE SERVICE GMAC Real Estate "My business thrives on your satisfaction and referrals"
www.kostahomes.com PREMIER SERVICE CERTIFIED
kosta@ssgmac.ca

Sales Representative
Kosta Michailidis

Bus: 905.896.4622
Fax: 905.896.4621
Direct: 905.601.3377
Toll Free: 1.866.797.4622

186 Robert Speck Parkway, Mississauga, ON L4Z 3G1

SERVICE YOU DESERVE
PEOPLE YOU TRUST™